# FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION

YEAR ENDED JUNE 30, 2016

AND

INDEPENDENT AUDITOR'S REPORT

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# FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION YEAR ENDED JUNE 30, 2016

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# MOHEL ELLIOTT BAUER & GASS A PROFESSIONAL ASSOCIATION



FOUNDED IN 1926 BY SIDNEY MOHEL

# CERTIFIED PUBLIC ACCOUNTANTS

1339 RIVER AVENUE, R.O. BOX 261, LAKEWOOD, NEW JERSEY 08701-5615 732/363-6500 FAX: 732/363-0675

### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Crestwood Village Co-Op, Inc. 92 Fairway Lane Whiting, New Jersey 08759

# Report on the Financial Statements

We have audited the accompanying financial statements of Crestwood Village Co-Op, Inc. which comprise the balance sheet as of June 30, 2016, and the related statements of revenues, expenses, and changes in fund balance and cash flows for the year then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# MOHEL ELLIOTT BAUER & GASS A PROFESSIONAL ASSOCIATION CERTIFIED PUBLIC ACCOUNTANTS

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Crestwood Village Co-Op, Inc. as of June 30, 2016, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

# Report on Summarized Comparative Information

We have previously audited Crestwood Village Co-Op, Inc.'s June 30, 2015 financial statements, and our report dated September 8, 2015 expressed an unmodified opinion on those financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

# Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information shown on page 14 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Co-Op's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

# Disclaimer of Opinion on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the information on future major repairs and replacements on page 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

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MOHEL ELLIOTT BAUER & GASS, P.A. Certified Public Accountants

September 2, 2016 Lakewood, New Jersey

**BALANCE SHEET** 

JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

	2015	1,194,219 764,635 102,487 24,146 8,718 26,977 31,504	6,913,151		24,514 3,408 68,300 74,558 59,079	229,859	14,686,900 252,400 (8,256,008)	6,683,292	6,913,151
Total	ı	₩	↔		<del>(</del>	ı	'	1	€
-	2016	1,398,126 751,159 222,329 19,718 8,718 30,482	7,396,179		50,866 134,615 48,879 78,714	313,074	14,686,900 252,400 (7,856,195)	7,083,105	7,396,179
	1	↔	↔		₩	I	1	ı	₩
Plant	Fund	4,897,164	\$ 4,897,164		€	1	14,686,900		\$ 4,897,164
Replacement	Fund	623,607 751,159 8,718 5,905	1,389,389			r	1,389,389	1,389,389	1,389,389
_	l	₩	<del>6&gt;</del>		<b>↔</b>	ı	ŧ	ı	<del>⇔</del> ∥
Operating	Land	774,519 - 222,329 19,718 - 30,482 (5,905) 68,483	1,109,626		50,866 134,615 48,879 78,714	313,074	252,400 544,152	796,552	1,109,626
	•	₩	₩"		↔ '	·	•	ı	↔"
	ASSETS	Cash, including interest bearing deposits Investments – Note 11 Assessments receivable Accounts receivable - other Accrued interest receivable Note receivable - Note 12 Prepaid expenses – Note 10 Interfund balances Property and equipment, net – Notes 2 and 3	Total assets	LIABILITIES AND MEMBERS' EQUITY	Liabilities: Accounts payable and accrued expenses Payroll and payroll taxes payable Assessments received in advance Real estate tax and tax deductions payable Estate escrow liability	Total liabilities	Members' equity:  Membership certificates – authorized, issued and outstanding – 1,016 certificates Additional paid-in capital Fund balance – Note 2	Total members' equity	Total liabilities and members' equity

The accompanying notes are an integral part of these financial statements

# STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES

# JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

	Operating Fund	Replacement Fund	Plant Fund	7c 2016	Total 2015
REVENUES					
Membership assessments – Note 2 Investment income - Note 11 Clubhouse rental income Other income - Note 9 Capital depreciation assessment	\$ 2,506,528 804 1,175 77,471	\$ 425,576 15,551 220 97,161	€	\$ 2,932,104 16,355 1,175 77,691 97,161	\$ 2,871,936 18,645 1,455 92,562 93,303
Total revenues	2,585,978	538,508	•	3,124,486	3,077,901
EXPENSES			·		
Real estate taxes Insurance Street lighting Legal expense Auditing and accounting expense	\$ 695,118 247,096 16,838 13,461 11,350	<del>69</del>	↔	\$ 695,118 247,096 16,838 13,461 11,350	\$ 681,044 263,189 17,003 13,151 10,800
Clubhouse expense Office and administration Depreciation Maintenance costs – Note 6 Replacement fund expenditures – Note 8	74, 192 206,838 13,501 1,216,701	1	229,578	243, 192 206,838 243,079 1,216,701	187,432 221,357 1,177,982
Total expenses	2,495,095	T .	229,578	2,724,673	2,650,750
Excess (deficiency) of revenues over expenses before transfers	90,883	538,508	(229,578)	399,813	427,151
Transfers - Note 7	(26,880)	(412,580)	439,460	'	
Excess (deficiency) of revenues over expenses after transfers	64,003	125,928	209,882	399,813	427,151
Fund balance – beginning of year Fund balance – end of year	480,149	1,263,461	(9,999,618)	(8,256,008)	(8,683,159)

The accompanying notes are an integral part of these financial statements -4-

CRESTWOOD VILLAGE CO-OP, INC. STATEMENT OF CASH FLOWS

STATEMENT OF CASH FLOWS JUNE 30, 2016 (WITH COMPARATIVE TOTALS FOR 2015)

	Ü	Operating	Rel	Replacement		Plant		Total	tal	,
		Fund		Fund		Fund	-	2016		2015
Cash flows from operating activities:  Excess (deficiency) of revenues over expenses after transfers	↔	64,003	€	125,928	↔	209,882	↔	399,813	₩	427,151
Adjustments to reconcile excess (deficiency) of revenues over expenses to net cash provided										
(used) by operating activities:				4		0		***************************************		000
Depreciation and amortization		17,820		13,476		876,822		260,874		238,308
(Increase) decrease in:								000		1
Assessments receivable		(119,842)						(119,842)		(35,751)
Accounts receivable other		4,428						4,428		(16,766)
Accrued interest receivable								1 (		(1,462)
Prepaid expenses		1,022						1,022		77,962
Interfund balances		5,905		(2,905)				1		ı
Increase (decrease) in:										
Accounts payable and accrued expenses		26,352						26,352		12,101
Payroll and payroll taxes payable		(3,408)						(3,408)		1,087
Assessments received in advance		66,315						66,315		34,214
Estate ascrow account		19,635						19,635		(4,350)
Real estate tax and tax deductions payable		(25,679)					İ	(25,679)		(4,705)
Net cash provided (used) by operating activities		56,551	1	133,499	ļ	439,460		629,510		727,789
Cash flows from investing activities:										
Purchase of property and equipment		(13,120)				(439,460)		(452,580)		(576,134)
Purchase of investments								ı		(136,855)
Maturity/sale of investments								' !		127,125
Reduction of note receivable	Ì	26,977	ļ	-				26,977		26,391
Net cash provided (used) by investing activities		13,857	ļ	ı	-1	(439,460)	ļ	(425,603)		(559,473)
Net increase (decrease) in cash and										0
cash equivalents		70,408		133,499		1		203,907		168,316
Cash and cash equivalents at beginning of year		704,111	1	490,108	ı	•	ļ	1,194,219		1,025,903
Cash and cash equivalents at end of year	es	774,519	မှ	623,607	₩	1	₩	1,398,126	€	1,194,219
Supplemental disclosure: Income taxes paid	<del>ω</del>	t	မ	1	↔	1	8	t	₩	1
			i		l					

The accompanying notes are in integral part of these financial statements

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### **NOTE 1 - ORGANIZATION**

Crestwood Village Co-Op, Inc., was incorporated on May 10, 1965, in the State of New Jersey. The Co-Op is responsible for the operation and maintenance of the common property within the development. The development consists of 1,016 residential units located on approximately 189.6 acres in Manchester Township, New Jersey.

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Fund Accounting</u> – The Co-Op's legal documents provide certain guidelines to govern the Co-Op's financial activities. In order to ensure observance of limitations and restrictions placed on the use of resources available to the Co-Op by such documents, the accounts of the Co-Op are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various functions are classified for accounting and reporting purposes into funds established according to their nature and purpose.

The assets, liabilities and fund balances of the Co-Op are reported in the following fund groups:

<u>Operating Fund</u> - The operating fund represents the portion of expendable funds that are available for the general operations of the Co-Op.

Replacement Fund – The purpose of the replacement fund is to accumulate funds over the lives of the assets which are part of the common elements so that at the time of their replacement sufficient amounts have been accumulated.

<u>Plant Fund</u> – The plant fund represents the Corporation's investment in land and buildings – dwelling units. The maintenance building and furniture and equipment are reflected in the operating fund.

<u>Property and Equipment</u> – Depreciation is computed on a straight-line basis over the estimated lives of the assets.

<u>Membership Assessments</u> - Members are subject to monthly assessments to provide funds for the operating expenses and major repairs and replacements. Assessments receivable at the balance sheet date represent fees due from unit owners.

<u>Cash and Cash Equivalents</u> – For purposes of reporting cash flows, the Co-Op considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents.

<u>Reclassifications</u> – Certain reclassifications have been made to the 2015 financial statements to conform with the 2016 presentation.

<u>Estimates</u> – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Subsequent Events</u> - The Co-Op has evaluated subsequent events through September 2, 2016, the date date the financial statements were available to be issued.

### NOTE 3 - PROPERTY AND EQUIPMENT

Property and equipment is carried at cost and consists of the following:

	_	2016	_	2015	Useful Life (Years)
Land	\$	544,400	\$	544,400	_
Buildings – dwelling units		14,142,500		14,142,500	40
Dwelling unit improvements		3,747,138		3,410,064	27.5
Clubhouse renovations/improvements		329,342		329,342	20
Roads, driveways and parking lots		1,710,803		1,608,417	20
Maintenance building and improvements		148,098		148,098	10-40
Furniture and equipment	_	241,517	-	228,396	5
		20,863,798		20,411,217	
Less: accumulated depreciation	_	(15,898,151)		(15,650,752)	
	\$_	4,965,647	\$_	4,760,465	

### **NOTE 4 – INCOME TAXES**

The Corporation is qualified to prepare its tax returns pursuant to the provisions of subchapter T of the Internal Revenue Code. Subchapter T provides that expenses attributable to the generation of patronage income, i.e., income from business done with or for patrons (tenant cooperators), are deductible only to the extent of patronage income.

The Cooperative is incorporated pursuant to Title 15 of the New Jersey Statues and, therefore, is not liable for New Jersey corporation business income tax.

### NOTE 5 - FUTURE MAJOR REPAIRS AND REPLACEMENTS

The Co-Op's governing documents require that funds be accumulated for future major repairs and replacements. Accumulated funds are held in separate accounts and are generally not available for expenditures for normal operations. FWH Associates, PA, conducted a study dated March 2014 to estimate the remaining useful lives and the replacement costs of the common property components. The Board is funding for major repairs and replacements over the remaining useful lives of the components based on the study's estimate of replacement costs considering amounts previously accumulated in the replacement fund. The table included in the unaudited supplementary information on future major repairs and replacements is based on the study.

Funds are being accumulated in the replacement fund based upon estimated costs for repairs and replacement of common property components. However, actual expenditures may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, the Co-Op may be required to increase regular assessments, pass special assessments or delay major repairs and replacements until funds are available.

# NOTE 6 - MAINTENANCE COSTS

				_	2016	_	2015
Insurance Materials, service and othe Depreciation of maintenan Bus operation				\$	26,207 1,146,102 4,319 85,386	\$	23,578 1,119,673 4,319 85,386
					1,262,014		1,232,956
Less fees billed to me	mbers and appli	ance sal	es	_	(45,313)	_	(54,974)
				\$ _	1,216,701	\$ =	1,177,982
NOTE 7 - TRANSFERS							
		•	erating und	i -	Replacement Fund	_	Plant Fund
Replacement fund expend Transfer to the replacement		\$(	13,120 (40,000)	\$	(452,580) 40,000	\$ -	439,460
	;	\$(	(26,880)	\$ _	(412,580)	\$ _	439,460

# NOTE 8 - REPLACEMENT FUND EXPENDITURES

NOTE 8 - REPLACEMENT FUND EXPENDITURES		2016		2015
Roof replacement Vinyl siding, soffits, fascias, rakes and gutters Road, driveway repairs and parking lot	\$	11,080 248,530 83,286	\$	15,640 45,096 175,812
Clubhouse roof replacement Crawlspace repairs		28,42 <b>2</b> 10,925		19,570 <b>76,331</b> 8,560
Dryer vents Sidewalk replacement and concrete work Removal of retaining wall		19,100 1,000		12,533
Building repairs - 30D Flood Building repairs - Unit 115B		10,444 26,673		-
Furniture and fixtures Other		13,120		6,375
		452,580		359,917
Transfer to plant fund Transfer to operating fund		(439,460) (13,120)		(359,917)
	\$ <u></u>	-	\$	
NOTE 9 - OTHER INCOME		2016		2015
Municipal service agreement Certificate change fees Crestwood residents club - bingo	\$	12,472 4,125	\$	13,938 3,575 18,000
Other Late fee income Document preparation fees-resales	•	7,289 8,055 45,750	_	5,886 7,913 43,250
	\$	77,691	\$_	92,562
NOTE 10 - PREPAID EXPENSES				
	_	2016		2015
Prepaid insurance Prepaid health insurance Prepaid other	\$	23,760 3,416 3,306	\$	22,331 2,049 7,124
	\$_	30,482	\$_	31,504

# **NOTE 11 - INVESTMENTS**

Investments in securities are presented in the financial statements at cost.

	20	16	20	15
	Cost	Fair Value	Cost	Fair Value
Operating fund Replacement fund	\$ 751,159_	\$ <u>764,361</u>	\$ - 	\$ - 761,846
	\$751,159_	\$ <u>764,361</u>	\$ 764,635	\$ 761,846
Investments are composed of the following	owing:			
	Cost	Fair Value	Cost	Fair Value
Municipal bonds Preferred/Fixed rate cap securities	\$ 601,409 149,750	\$ 616,521 147,840	\$ 614,885 149,750	\$ 616,601 145,245
	\$ <u>751,159</u>	. \$764,361	\$764,635_	\$ <u>761,846</u>
Investment income is composed of the	e following:			
			2016	<u>2015</u>
Interest income Realized gains (losses)	<b>)</b>		\$ 29,830	\$ 32,700 (1,423)
Amortization of premiu			(13,475)	(12,632)
Total investment inc	come		\$ 16,355	\$ 18,645

The Co-Op reports its investments under the provision of Financial Accounting Standards Board ASC 320-10 Investments - Debt and Equity Securities. In accordance with this statement the Co-op has classified securities as held to maturity.

Securities classified as held to maturity are stated at cost adjusted for amortization of premiums and accretion of discounts. The Co-op has the positive intent and ability to hold these securities to maturity. Realized gains and losses for securities classified as held to maturity are reported in the statement of revenues and expenses based on the adjusted cost of the specific security sold.

# NOTE 12 - NOTE RECIEVABLE - STANLEY CONTRACTING CO., INC.

As part of the contract for maintenance services with Stanley Contracting Co., Inc. contractor has purchased all maintenance equipment presently owned by Crestwood Village Co-Op, Inc. for \$150,150.00 payable in sixty six (66) equal monthly payments of \$2,275.00 commencing January 1, 2011.

The following schedule reflects the present value of future note payments:

	2016	2015
Note receivable - Stanley Contracting Co., Inc. Amount representing interest discounted at 2.20%	\$ 150,150 (8,600)	\$ 150,150 (8,600)
Selling price of equipment Principal payments	141,550 <u>(141,550)</u>	141,550 (114,573)
Balance	\$	\$26,977

No gain or loss has been recognized on the sale of equipment.

# **NOTE 13 - FAIR VALUE MEASUREMENTS**

The organization reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1. Quoted prices for identical assets or liabilities in active markets to which the organization has access at the measurement date.
- Level 2. Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include
  - guoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets in markets that are not active;
  - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
  - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.

Level 3. Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

When available, the organization measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs are not available for many of the assets and liabilities that the organization is required to measure at fair value.

The following table summarizes the levels in the fair value hierarchy of the organization's investments at June 30:

aric ou.	_	2016 Totals	Leve	el 1		Level 2
June 30, 2016: Municipal bonds Preferred/Fixed rate cap securities	\$ _	601,409 149,750	\$	<u></u>	\$ 	601,409 149,750
	\$ =	<u>751,159</u>	\$	-	\$_	751,159
June 30, 2015:		2015 Totals				
Municipal bonds Preferred/Fixed rate cap securities	\$	614,885 149,750	\$		\$ 	614,885 149,750
	\$ _	764,635	\$		\$ _	764,635

# **NOTE 14 - UNCERTAINTY IN INCOME TAXES**

The Co-Op regularly reviews and evaluates its uncertain tax positions taken in previously filed tax returns. The Co-Op believes that in the event of an examination by taxing authorities, the organization's positions would prevail based upon the technical merits of such positions. Therefore, the Co-Op has concluded that no tax benefits or liabilities are required to be recognized in accordance with FIN 48.

The Co-Op's federal information returns are generally subject to examination by the Internal Revenue Service for three years, including the years ended June 30, 2016, 2015 and 2014.

# **NOTE 15 - COMMITMENT - MAINTENANCE SERVICES**

Crestwood Village Co-Op, Inc. has entered into a contract with Stanley Contracting Co., Inc. to provide maintenance services for the period January 1, 2011 until June 30, 2016. Compensation for these services was \$974,000 per annum payable in twelve (12) equal monthly payments of \$81,166.66. The contract was renewed for an additional five years for the period July 1, 2016 until June 30, 2021. Compensation for these services will be as follows:

Fiscal year ended:

June 30, 2017	\$ 985,440
June 30, 2018	997,146
June 30, 2019	1,009,059
June 30, 2020	1,021,089
June 30, 2021	1,033,330_
	\$ <u>5,046,064</u>

These annual amounts are payable in twelve (12) equal monthly payments.

### **NOTE 16 - RETIREMENT PLAN**

Effective July 1, 2001, Crestwood Village Co-Op, Inc. established a 401(k) defined contribution pension plan that covers its eligible employees. The Corporation makes annual contributions to the plan based on employee compensation. The Corporation's contributions for 2016 and 2015 amounted to \$2,712 and \$2,164, respectively.



# CRESTWOOD VILLAGE CO-OP, INC. SCHEDULE OF FUTURE MAJOR REPAIRS AND REPLACEMENTS (Unaudited) JUNE 30, 2016

FWH Associates, PA, conducted a study dated March 2014 to estimate the remaining useful lives and the replacement costs of the components of common property.

The following table is based on the study and presents significant information about the components of common property.

Components	Estimated Remaining Useful Lives (Years)	F	Estimated Current Replacement Costs
Site work	1 to 32	\$	1,630,660
Recreational: shuffle board, bocce, etc.	15		44,196
Miscellaneous	2 to 25		28,250
Friendship hall: exterior	12 to 14		61,292
Friendship hall: interior	1 to 30		96,642
Friendship hall: mechanical	1 to 9		165,630
Maintenance: exterior	14		29,350
Maintenance: interior	6 to 14		11,450
Maintenance: mechanical	8 to 9		2,925
Residential buildings	1 to 40	-	7,635,382
		\$_	9,705,777

The study presents a reserve study funding plan projected thirty year cash flow. The required average annual contribution per year utilizing the full funding analysis is as follows:

Fiscal <u>Year</u>	Average Annuai Contribution		
2013	\$	390,444	
2014	\$	409,380	
2015	\$	429,235	
2016	\$	450,053	
2017	\$	471,880	
2018 - 2042	\$	494,766 - 1,106,779	

The Board of Trustees has funded \$425,576 in the 2015 - 2016 budget, which represents 94.56% of the amount recommended by the study. In addition, \$97,161 was collected in capital depreciation assessments (resale revenue), investment income of \$15,551 and other income of \$220 which represents an additional 25.09% or a total of \$538,508 or 119.65% of the amount recommended by the study.

# CRESTWOOD VILLAGE CO-OP, INC. SCHEDULE OF OPERATING REVENUES AND EXPENSES AS COMPARED TO BUDGET YEAR ENDED JUNE 30, 2016

	Actual	(Unaudited) Budget	Variance Favorable (Unfavorable)
REVENUES			
Membership assessments Investment income Clubhouse and recreation income Other income	\$ 2,932,104 804 1,175 77,471	\$ 2,932,227	\$ (123) 804 1,175 77,471
Total revenues	3,011,554	2,932,227	79,327
EXPENSES			
Real estate taxes	695,118	691,305	(3,813)
Insurance	247,096	285,000	37,904
Street lighting	16,838	20,000	3,162
Legal expense	13,461	13,000	(461)
Audit and accounting expense	11,350	11,000	(350)
Clubhouse expenses	74,192	84,360	10,168
Office and administration	206,838	202,300	(4,538)
Replacement fund assessment	425,576	425,576	- (12 E01)
Depreciation	13,501	1 100 696	(13,501) (17,015)
Maintenance costs	1,216,701	<u>1,199,686</u>	(17,010)
Total expenses	2,920,671	2,932,227	11,556
Excess of revenues over expenses	\$ 90,883	\$	\$ 90,883